

## **Welcome to Hankins & Associates, Inc. – Custom Cabinetry with a Legacy of Excellence**

At Hankins & Associates, Inc., we've been proudly creating beautiful, quality cabinetry since 1992. With over three decades of experience, we've honed our skills, learned countless lessons, and refined our craft. Whether you're remodeling your kitchen or designing a custom space, we offer design solutions that are as unique as you are.

### **Crafting Bespoke, Quality Cabinetry**

We specialize in custom cabinetry at **The Shop Kitchen and Bath**, where we prioritize both aesthetics and functionality. Unlike mass-produced options, our cabinetry is hand-built to meet your exact needs and specifications. With a focus on quality craftsmanship, we provide a range of options you won't find with large manufacturers—while still keeping our offerings affordable compared to high-end custom shops.

### **Collaborate with Us Early in the Process**

Because of our small, bespoke operation, lead times can vary based on the current projects we're working on. If you're considering working with us, we highly recommend getting into our queue as early as possible to avoid unnecessary delays.

### **Focusing on What We Do Best: Design and Build**

While we once offered full turn-key installations, we've since decided to focus on what we do best—designing and building custom cabinetry. This doesn't mean we leave you high and dry during the installation process. When your cabinetry is delivered, we'll be available to offer installation guidance, ensuring the design is implemented correctly and answering any questions that arise. And if something comes up during the installation, we're always just a phone call away.

### **Our Design Process: Thoughtful, Intentional, and Personal**

Our design process is far from automated. Led by Jerry Hankins, a kitchen design specialist with over 38 years of experience, he'll take the time to truly understand your needs. He'll ask detailed questions about how you use or will use your kitchen and collaborate with you to create a space that fits both your lifestyle and aesthetic.

While we use CAD tools to help bring your vision to life, the primary resource in our process is the expertise and insight Jerry brings to every project. Jerry don't rush the process

because great design takes time. He'll carefully consider every element to ensure the final product is something you'll love for years to come.

### **Our Transparent Pricing and Design Fees**

We believe in clear and transparent pricing. Our initial estimates are free, and we're happy to discuss your project and share ideas with you at our studio. If you'd like us to visit your home, measure the space, and brainstorm design ideas, we charge a nominal fee of **\$150**. This fee is credited toward further work if you choose to move forward with us.

Once you're ready for detailed design work, including elevations and optional photo-realistic 3D images, we'll require a design fee tailored to your project. All design fees are credited toward the final cost of the cabinetry we build for you.

### **Custom Fit for Your Appliances and Fixtures**

Our cabinetry is made to order. We don't keep stock on hand, so each piece is crafted to your specifications. To ensure the perfect fit, we ask that you provide us with the make and model of your appliances and sink equipment. In some cases, we may request that certain items be delivered to our shop for precise fitting.

If you choose custom paint or stain colors, please be aware that the matching process may take additional time. Once you approve a color, finish, or material choice, it is considered final. Changes after approval may incur additional costs, so we encourage thoughtful consideration before making any decisions.

### **Commitment to Clear Agreements**

We won't begin any work, make changes, or offer additional services without a signed contract or addendum. Whether the change seems minor or significant, everything will be documented and agreed upon in writing to ensure clarity and avoid any misunderstandings.

### **Step-by-Step Design Process**

1. **Initial Site Measurements:** We start by taking accurate measurements of your space.
2. **Schematic Plan:** We then create a basic plan to get a sense of the design direction.

3. **Elevational Views:** Next, we develop elevational views of your kitchen or space to refine the design further.
4. **3D Photo-Realistic Views (Optional):** Once the design is almost finalized, we offer optional 3D photo-realistic images to help you visualize the final product in your space.
5. **Final Approval:** After the final design is approved, we proceed to build your custom cabinetry.

### **Timeline and Delays**

While we strive to meet your timeline, there may occasionally be delays due to material availability or sourcing issues. We'll keep you informed along the way and do our best to accommodate your schedule. Communication is key, and we ask that you respond promptly to our questions or requests to help ensure a smooth process.

### **Delivery and Installation**

Our deliveries are made via “tailgate” to your home, meaning the cabinetry will be delivered to your doorstep, but it will be up to your installer or contractor to move the pieces into your home. If there's any damage or cutting errors during installation that result in a shortage of materials, we can provide repairs or replacements, though additional charges may apply.

Please note that while we can offer a rough estimate of installation costs, the final price will be determined by your installer. We're happy to suggest installers, but we cannot guarantee specific costs.

### **Pricing and Warranty**

Cabinetry quotes we provide are valid for **1 week**. After that time, prices may change due to fluctuations in material costs. To lock in a price, a signed contract and deposit are required.

We offer a **limited 5-year warranty** on our cabinetry, covering defects in materials and workmanship under normal use. This warranty does not cover damage caused by misuse, improper installation, or harsh cleaning chemicals. Additionally, it excludes damage due to natural wear and tear, scratches, or fading from sunlight. Our warranty is non-transferable and applies only to the original purchaser. Some hardware and components may have their own manufacturer warranties.

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## **Get Started Today**

We'd love to help you create the perfect cabinetry for your home. Whether you're just starting your design journey or ready to take the next step, don't hesitate to contact us. Let's collaborate to bring your vision to life!

## **Contact Us**

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