

Welcome to Hankins & Associates, Inc. – Custom Cabinetry with a Legacy of Excellence

I started Hankins & Associates back in 1992, offering design, cabinetry, and installation services. Over time—and especially during and after COVID—I decided to focus solely on what I love most: thoughtful kitchen design and custom cabinetry. With the addition of The Shop Kitchen and Bath, we now craft bespoke cabinetry right here in our Furlong shop.

We've been designing beautiful, high-quality kitchens for over 30 years. Whether you're remodeling or starting fresh, our experience helps us bring your unique vision to life with personalized solutions that fit your style and needs.

Crafting Bespoke, Quality Cabinetry

At The Shop Kitchen and Bath, we specialize in custom cabinetry that balances aesthetics with functionality. Unlike mass-produced options, every piece we create is hand-built to your exact specifications. We offer a range of options you won't find with large manufacturers—while keeping our pricing affordable compared to high-end custom shops.

Collaborate with Us Early

As a small, bespoke operation, our lead times vary depending on current projects. To avoid delays, we recommend getting on our schedule as early as possible if you're considering working with us.

Focusing on What We Do Best: Design and Build

While we (Hankins & Associates) previously offered full turnkey installations, we now focus exclusively on designing and building custom cabinetry. Don't worry—we're still here to support you during installation. When your cabinetry arrives, we provide guidance to ensure everything fits perfectly and answer any questions you may have. And if any issues arise, we're just a phone call away.

Our Design Process: Thoughtful, Intentional, and Personal

Our design process is anything but automated. Led by Jerry Hankins, a kitchen design specialist with over 38 years of experience, we take the time to understand your needs deeply. Jerry asks detailed questions about how you use—or plan to use—your kitchen and collaborates closely with you to create a space that fits both your lifestyle and style.

While we use CAD tools to visualize your ideas, Jerry's expertise is the heart of every project. He never rushes the process because great design takes time. Every detail is carefully considered to ensure you'll love your cabinetry for years to come.

Transparent Pricing and Design Fees

We believe in clear, upfront pricing. Initial estimates are free, and we welcome you to visit our studio to discuss your project and share ideas. If you'd like us to visit your home for measurements and design brainstorming, there's a nominal \$150 fee—which is credited toward future work if you decide to move forward with us.

When you're ready for detailed design work—including elevations *and optional* photo-realistic 3D images—we require a design fee tailored to your project. All design fees are credited toward the final cabinetry cost.

Custom Fit for Your Appliances and Fixtures

Each cabinet is made-to-order—no stock pieces here! To ensure a perfect fit, please provide the make and model of your appliances and sink equipment. In some cases, we may ask for certain items to be delivered to our shop for precise fitting.

If you choose custom paint or stain colors, please note that the matching process may take extra time. Once approved, colors, finishes, or materials are final; changes after approval may incur additional costs. We encourage thoughtful decisions before finalizing selections.

Commitment to Clear Agreements

We won't begin work or make changes without a signed contract or addendum—no exceptions. Whether minor or major, all changes are documented in writing to ensure clarity and avoid misunderstandings.

Step-by-Step Design Process

1. **Initial Site Measurements:** Accurate measurements of your space.
2. **Schematic Plan:** A basic layout to establish design direction.
3. **Elevational Views:** Detailed views to refine the design.
4. **3D Photo-Realistic Views (*Optional*):** Visualize the final product in your space.
5. **Final Approval:** Once approved, we begin building your custom cabinetry.

Timeline and Delays

Our production lead times can change. Sometimes we have flexibility, and other times we're really busy. When we get several cabinet orders at once, we start working on each one and do our best to give you a reasonable completion time—but it can vary. Delays can happen if outsourced materials take longer to arrive or if certain cabinets are complex and need extra time to build. We always try to keep things moving smoothly.

Keep in mind, the lead times we discuss early on might not stay the same a month or two later. Sometimes clients take longer to respond to questions during the design phase, and that can slow things down. We won't bug you for answers during that time—we'll work at your pace until we're officially contracted to build your cabinets. Once the build starts, though, we'll ask for quick replies to keep everything on track.

Delivery and Installation

Cabinetry is delivered “tailgate” style—dropped off at your doorstep for your installer or contractor to move inside. If damage or cutting errors during installation cause material shortages, we can provide repairs or replacements (additional charges may apply).

We can offer rough estimates for installation costs, but final pricing is determined by your installer. We're happy to recommend installers but cannot guarantee specific rates.

Pricing and Warranty

Quotes are generally valid for two weeks due to fluctuations in material and commodity costs that can vary month to month. Once a contract is signed and a deposit is received, your price is locked in and may only change if you request modifications.

We offer a limited 5-year warranty covering defects in materials and workmanship under normal use. This warranty excludes damage from misuse, improper installation, harsh cleaning chemicals, natural wear and tear, scratches, or sunlight fading. It's non-transferable and applies only to the original purchaser. Some hardware components may carry separate manufacturer warranties.

Get Started Today

We'd love to help you create the perfect cabinetry for your home! Whether you're just beginning your design journey or ready for the next step, don't hesitate to reach out. Let's collaborate to bring your vision to life!

Contact Us

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